

Comparisons of Job Characteristics

Focus Occupation: [Stock Clerks and Order Fillers \(43-5081\)](#)

Associated Occupation: [Retail Salespersons \(41-2031\)](#)

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

| | |
|----|--|
| << | Focus occupation element is much lower |
| < | Focus occupation element is lower |
| 0 | Focus occupation element is at a similar level |
| > | Focus occupation element is at a higher level |
| >> | Focus occupation element is at a much higher level |

Knowledge

Similarity of Focus Occupation to Associated Occupation: 80

Focus Occupation: Stock Clerks and Order Fillers (43-5081)

Associated Occupation: Retail Salespersons (41-2031)

| Associated Occupation's Key Knowledge Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating | Evaluation of Focus Occupation |
|--|---------------------------------|--------------------------------|---------------------------|--|
| Customer and Personal Service | 11.3 | 16.6 | 6.6 | << Extensive education and/or training may be required |
| Sales and Marketing | 5.2 | 13.4 | 5.4 | << Extensive education and/or training may be required |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation: 90

Focus Occupation: Stock Clerks and Order Fillers (43-5081)

Associated Occupation: Retail Salespersons (41-2031)

| Associated Occupation's Key Skills Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating | Evaluation of Focus Occupation |
|---|---------------------------------|--------------------------------|---------------------------|---|
| Persuasion | 7.4 | 12.2 | 5.8 | << Extensive development of skills in this area may be required |
| Service Orientation | 7.9 | 11.8 | 6.8 | << Extensive development of skills in this area may be required |
| Negotiation | 6.8 | 10.8 | 5.3 | << Extensive development of skills in this area may be required |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities

Similarity of Focus Occupation to Associated Occupation: 86

Focus Occupation: Stock Clerks and Order Fillers (43-5081)**Associated Occupation: Retail Salespersons (41-2031)**

| Associated Occupation's Key Abilities Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating | | Evaluation of Focus Occupation |
|--|---------------------------------|--------------------------------|---------------------------|----|--|
| Oral Comprehension | 12.5 | 13.7 | 10.0 | << | Extensive improvement in abilities may be required |
| Oral Expression | 12.4 | 13.4 | 9.4 | << | Extensive improvement in abilities may be required |
| Speech Clarity | 10.2 | 12.1 | 7.7 | << | Extensive improvement in abilities may be required |
| Speech Recognition | 9.9 | 11.5 | 7.6 | << | Extensive improvement in abilities may be required |
| Written Comprehension | 11.0 | 9.6 | 7.6 | < | Some improvement in abilities may be required |
| Near Vision | 11.1 | 9.5 | 8.7 | 0 | Current ability level may be sufficient |
| Problem Sensitivity | 11.1 | 9.3 | 7.9 | < | Some improvement in abilities may be required |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common

Similarity of Focus Occupation to Associated Occupation: 85

Focus Occupation: Stock Clerks and Order Fillers (43-5081)**Associated Occupation: Retail Salespersons (41-2031)**

| Work Activities | Exclusivity of Activity |
|---|-------------------------|
| Advise clients or customers | 19 |
| Answer customer or public inquiries | 41 |
| Arrange merchandise display | 76 |
| Assemble advertising displays | 87 |
| Authorize credit charges | 89 |
| Calculate rates for organization's products or services | 77 |
| Clean rooms or work areas | 30 |
| Maintain records, reports, or files | 5 |
| Manage inventories or supplies | 72 |
| Measure, weigh, or count products or materials | 17 |
| Price merchandise | 85 |
| Provide customer service | 14 |
| Sell merchandise | 65 |
| Stock or organize goods | 70 |
| Use cash registers | 70 |
| Use computers to enter, access or retrieve data | 3 |
| Use oral or written communication techniques | 1 |
| Wrap products | 74 |

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common

Similarity of Focus
Occupation to Associated
Occupation: n/a

Focus Occupation: Stock Clerks and Order Fillers (43-5081)

Associated Occupation: Retail Salespersons (41-2031)

| Tools and Technologies | Exclusivity |
|------------------------|-------------|
|------------------------|-------------|

| | |
|---|--|
| Tools and technology data is unavailable for one or both occupations. | |
|---|--|

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.